

HIGHLIGHTS

- Embraer delivered **75 jets** in **4Q23**, of which **25 were commercial aircraft**, **49 were executive jets** (30 light and 19 medium) and **1 was a military C-390**. In **2023**, the company delivered a total of **181 jets**, of which **64 were commercial aircraft**, **115 were executive jets** (74 light and 41 medium) and **2 were military C-390**. Embraer's deliveries increased 13% year-on-year (yoy) when compared to the 160 jets in 2022. The company continues to face supply chain delays which have negatively impacted 2023 results.
- Firm order backlog** ended 4Q23 at **US\$18.7 billion**, the highest number recorded over the past 6 years. Executive and Commercial Aviation registered book-to-bill in excess of 1:1. Meanwhile, Services & Support backlog reached US\$3.1 billion - the highest ever registered.
- Revenues** totaled **US\$1,975 million** in **4Q23** and **US\$5,269 million** in **2023**, in line with company guidance and 16% higher than in 2022. All business units had double digit revenues and volumes growth yoy; Defense which posted 25% growth was the highlight, followed closely by Commercial Aviation with 20%.
- Adjusted EBIT reached US\$181.7 million in 4Q23, with **adjusted EBIT** and **EBITDA margins of 9.2% and 12.8%, respectively**. In **2023**, the company reported adjusted EBIT of US\$350.0 million, with **adjusted EBIT** and **EBITDA margins of 6.6% and 10.7%**, meeting guidance for the year driven by volume, enterprise and tax efficiencies.
- Adjusted free cash flow w/o EVE (FCF)** in 4Q23 was **US\$684.0 million**, and propped **full year FCF** to **US\$318.3 million**, which surpassed guidance driven by strong sales pre-down payments (PDPs).
- S&P Global Ratings raised Embraer to investment grade (IG)** while **Moody's upgraded to Ba1 (one notch below IG)**. Meanwhile, **Fitch**, which rates the company BB+ (one notch below IG), **revised the company's outlook to positive**.
- Guidance for 2024:** Commercial Aviation deliveries between **72 and 80** aircraft, and Executive Aviation deliveries between **125 and 135** aircraft. Total company revenues in a US\$6.0 to US\$6.4 billion range, adjusted EBIT margin between **6.5% and 7.5%**, and adjusted free cash flow of **US\$220 million or higher** for the year.

MAIN FINANCIAL INDICATORS

in millions of U.S dollars, except % and earnings per share data

IFRS	(1) 3Q23	(1) 4Q22	(1) 4Q23	(2) 2022	(2) 2023
Revenue	1,284.4	1,991.6	1,975.1	4,540.4	5,268.5
EBIT	84.4	141.8	209.0	(110.5)	314.5
EBIT margin %	6.6%	7.1%	10.6%	-2.4%	6.0%
Adjusted EBIT	100.1	166.2	181.7	270.3	350.0
Adjusted EBIT margin %	7.8%	8.3%	9.2%	6.0%	6.6%
EBITDA	133.6	203.9	280.8	78.2	526.4
EBITDA margin %	10.4%	10.2%	14.2%	1.7%	10.0%
Adjusted EBITDA	149.3	228.2	253.5	458.9	561.9
Adjusted EBITDA margin %	11.6%	11.5%	12.8%	10.1%	10.7%
Adjusted net income (Loss) ²	32.9	43.2	77.6	38.5	79.5
Adjusted earnings (losses) per share - ADS basic	0.1789	0.2350	0.4227	0.2099	0.4329
Net income (loss) attributable to Embraer Shareholders	61.0	22.9	192.6	(185.4)	164.0
Earnings (losses) per share - ADS basic (US\$)	0.3322	0.1247	1.0487	(1.0095)	0.8930
Adjusted free cash flow w/o EVE	44.0	584.3	684.0	540.1	318.3
Net debt	(1,112.3)	(721.9)	(565.5)	(721.9)	(565.5)
Net debt w/o EVE*	(1,357.3)	(1,032.5)	(780.7)	(1,032.5)	(780.7)

(1) Derived from unaudited financial information.

(2) Derived from audited financial information.

* Net debt w/o EVE represents cash and cash equivalents, plus financial investments, minus short and long-term loans and financing, less EVE's Net debt.

² Adjusted Net Income (loss) is a non-GAAP measure, calculated by adding Net Income attributable to Embraer Shareholders plus Deferred income tax and social contribution for the period, in addition to adjusting for non-recurring items. Under IFRS for Embraer's Income Tax benefits (expenses) the Company is required to record taxes resulting from unrealized gains or losses due to the impact of changes in the Real to US Dollar exchange rate over non-monetary assets (primarily Inventory, Intangibles, and PP&E). The taxes resulting from gains or losses over non-monetary assets are considered deferred taxes and are presented in the consolidated Cash Flow statement, under Deferred income tax and social contribution. Adjusted Net Income (loss) also excludes the net after-tax special items.

São Paulo, Brazil, March 18, 2024 - (B3: EMBR3, NYSE: ERJ). The company's operating and financial information is presented, except where otherwise stated, on a consolidated basis in United States dollars (US\$) in accordance with IFRS. The financial data presented in this document as of and for the quarters ended December 31, 2023 (4Q23), September 30, 2023 (3Q23), and December 31, 2022 (4Q22), are derived from the unaudited financial statements, except annual financial data and where otherwise stated.

2024 GUIDANCE (does not consider EVE)

2024 GUIDANCE	
Commercial Aviation deliveries	72 - 80
Executive Aviation deliveries	125 - 135
Consolidated revenues (US\$ billion)	6.0 - 6.4
Adjusted EBIT margin	6.5% - 7.5%
Free cash flow (US\$ million)	220 or higher

REVENUE AND GROSS MARGIN

Consolidated revenue of US\$5,269 million in 2023 represented an increase of 16% yoy, and it was explained by Defense & Security (25%), Commercial Aviation (20%), Executive Aviation (13%) and Services & Support (12%). Total revenues were within the US\$5.2 to US\$5.7 billion guidance range for the year.

NET REVENUES BY SEGMENT	(1)		(1)		(1)		(2)		(2)	
	3Q23	0 %	4Q22	0 %	4Q23	0 %	2022	0 %	2023	0 %
Executive Aviation	339.9	26.5	616.1	30.9	603.3	30.5	1,244.4	27.4	1,408.3	26.7
Defense & Security	133.1	10.4	140.4	7.0	202.3	10.2	412.6	9.1	515.5	9.8
Commercial Aviation	424.9	33.0	821.5	41.2	751.1	38.1	1,543.9	34.0	1,846.7	35.1
Services & Support	365.8	28.5	380.5	19.1	385.8	19.5	1,266.8	27.9	1,417.5	26.9
Others	20.7	1.6	33.1	1.8	32.6	1.7	72.7	1.6	80.5	1.5
Total	1,284.4	100.0	1,991.6	100.0	1,975.1	100.0	4,540.4	100.0	5,268.5	100.0

(1) Derived from unaudited financial information.

(2) Derived from audited financial information.

- ➔ **Executive Aviation** revenues reached US\$1,408 million, 13% higher yoy mainly explained by an increase in volumes. The gross margin dropped from 23.4% to 19.4% yoy because of product mix (proportionally more medium rather than light jets) and one-time tax benefits.
- ➔ **Defense & Security** revenues were US\$516 million, 25% higher yoy driven by higher C-390 volumes. Reported gross margin of 20.8% in 2022 versus 16.6% in 2023 was due to product mix and baseline adjustments of current contracts in accordance with the percentage of completion calculation methodology.
- ➔ **Commercial Aviation** revenues totaled US\$1,847 million, 20% higher yoy because of higher deliveries and product mix. Reported gross margin decreased from 10.5% in 2022 to 8.0% in 2023 due to product mix, higher freight (E2 airframes ramp-up) and one-time tax benefits.
- ➔ **Services & Support** revenues equaled US\$1,418 million, 12% higher yoy because of market growth. Reported gross margin of 28.0% in 2022 declined to 26.7% in 2023 due to services mix (more contribution from MRO and services) and one-time tax benefits.

ADJUSTED EBIT

The company's reported results for 2023 are summarized in the table below.

ADJUSTED EBIT RECONCILIATION	in millions of U.S.dollars							
	(1) 4Q22	(2) 2022	(1) 1Q23	(1) 2Q23	(1) 3Q23	(1) 4Q23	(2) 2023	
Operating profit (loss) before financial income (EBIT)	141.8	(110.5)	(52.1)	73.2	84.4	209.0	314.5	
Mark to market of Republic shares	(0.7)	(1.7)	(3.6)	2.0	(1.6)	(1.2)	(4.4)	
Assets held for sale	-	5.9	-	-	-	(36.6)	(36.6)	
Expenses related to EVE's Business	22.0	218.3	23.6	25.2	17.3	10.4	76.5	
EVE Warrants	3.1	158.2	0.5	(0.5)	-	-	-	
Adjusted EBIT	166.2	270.3	(31.6)	99.9	100.1	181.7	350.0	
Adjusted EBIT margin %	8.3%	6.0%	-4.4%	7.7%	7.8%	9.2%	6.6%	

(1) Derived from unaudited financial information.

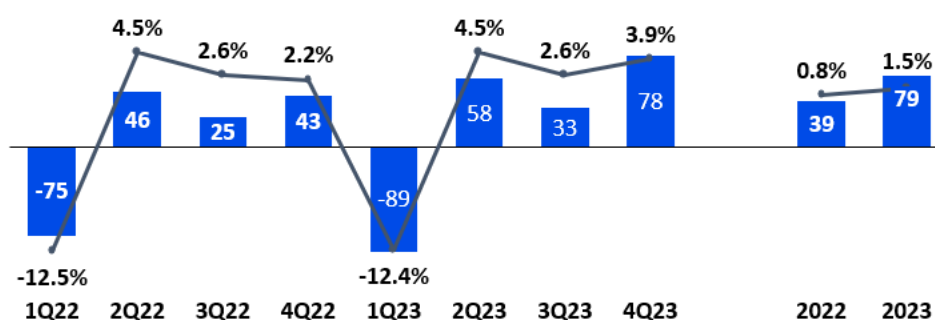
(2) Derived from audited financial information.

In 4Q23, adjusted EBIT was US\$181.7 million while adjusted EBIT margin was 9.2% if we exclude the above special items. Meanwhile, in 2023, adjusted EBIT was US\$350.0 million and adjusted EBIT margin was 6.6%, and increase of US\$79.7 million yoy because of higher volumes across all business units and other operational income (taxes efficiencies in 2023 and higher corporate expenditures in 2022).

NET INCOME (LOSS)

Net income (loss) attributable to Embraer shareholders and income (loss) per ADS were US\$192.6 million and US\$1.0487 per share in 4Q23, compared to US\$22.9 million and US\$0.1247 in 4Q22. If we exclude extraordinary effects, adjusted net income was US\$77.6 million for the quarter compared to US\$43.2 million a year ago, and represented an 80% increase. In 3Q23, EVE development costs began to be capitalized as intangible assets as the program reached sufficient maturity.

¹ADJUSTED NET INCOME – US\$ million



¹ Adjusted Net Income (loss) is a non-GAAP measure, calculated by adding Net Income attributable to Embraer Shareholders plus Deferred income tax and social contribution for the period, in addition to adjusting for non-recurring items. Under IFRS for Embraer's Income Tax benefits (expenses) the Company is required to record taxes resulting from unrealized gains or losses due to the impact of changes in the Real to US Dollar exchange rate over non-monetary assets (primarily Inventory, Intangibles, and PP&E). The taxes resulting from gains or losses over non-monetary assets are considered deferred taxes and are presented in the consolidated Cash Flow statement, under Deferred income tax and social contribution. Adjusted Net Income (loss) also excludes the net after-tax special items.

DEBT & LIABILITY MANAGEMENT

Embraer net debt without EVE declined to US\$781 million in 4Q23, compared to US\$1,357 million qoq and US\$1,033 million yoy. The significant positive free cash flow generated in the quarter helps explain the sequential improvement in the company's net debt position, as explained below.

The average loan maturity increased to 4.6 years in 4Q23, compared to 3.4 years yoy. The term structure of loans was 96% in long-term contracts and only 4% in short-term ones. The cost of United States dollar-denominated loans was 6.33% p.a. in 4Q23, or the same as in 3Q23, while the cost of Brazilian real-denominated loans decreased to 7.11% p.a. in the quarter, compared to 10.85% in the previous one.

in millions of U.S.dollars

FINANCIAL POSITION DATA	(2) 2022	(1) 3Q23	(2) 2023
Cash and cash equivalents	1,816.9	1,030.5	1,629.2
Financial investments	664.4	721.7	691.7
Total cash position	2,481.3	1,752.2	2,320.9
Loans short-term	308.5	111.6	127.1
Loans long-term	2,894.7	2,752.9	2,759.3
Total loans position	3,203.2	2,864.5	2,886.4
Total loans position EVE	-	11.3	25.9
Total loans position w/o EVE	3,203.2	2,853.2	2,860.5
Net debt*	(721.9)	(1,112.3)	(565.5)
EVE's Net debt**	310.6	245.0	215.2
Net debt w/o EVE	(1,032.5)	(1,357.3)	(780.7)

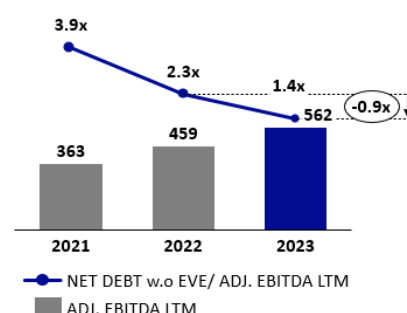
(1) Derived from unaudited financial information.

(2) Derived from audited financial information.

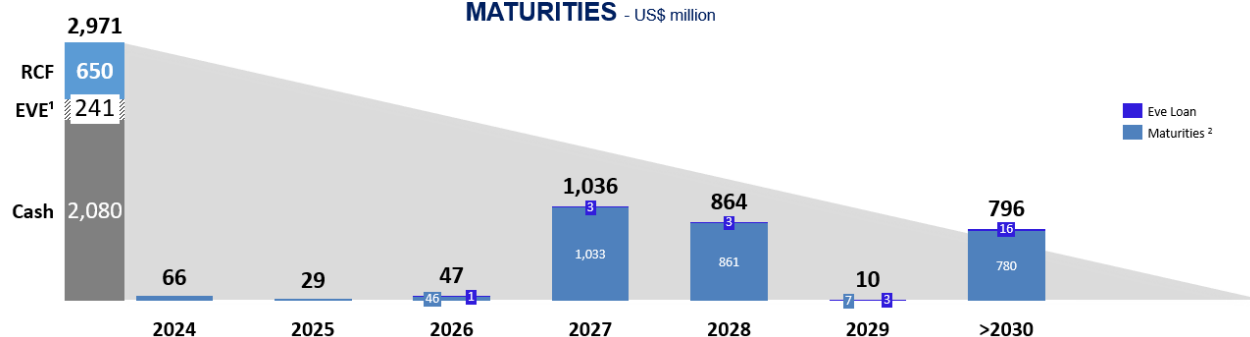
* Net debt = cash and cash equivalents plus financial investments short-term and long term minus loans short-term and long-term

** EVE's Net debt = cash and cash equivalents plus financial investments and intercompany loan receivable minus loans short-term and long-term

DELEVERAGING - US\$ million



MATURITIES - US\$ million



¹EVE's Cash = Cash and cash equivalents plus financial investments and intercompany loan receivable

²Maturities = Do not consider accrued interest and deferred costs

*All numbers from EVE are IFRS

FREE CASH FLOW

Adjusted free cash flow totaled US\$318 million during 2023, and it surpassed the guidance for the year because of strong sales pre-down payments (PDPs) in 4Q23.

in millions of U.S.dollars							
IFRS	(1) 4Q22	(2) 2022	(1) 1Q23	(1) 2Q23	(1) 3Q23	(1) 4Q23	(2) 2023
Net cash generated (used) by operating activities (1)	655.2	570.0	(348.1)	42.2	128.6	771.3	594.0
Adjustment for non-recurring cash impacts	-	158.2	-	-	-	41.2	41.2
Adj. net cash generated (used) by operating activities (*)	655.2	728.2	(348.1)	42.2	128.6	812.5	635.2
Net additions to property, plant and equipment	(47.8)	(130.8)	(41.4)	(35.5)	(55.2)	(87.3)	(219.4)
Additions to intangible assets	(43.8)	(119.8)	(29.3)	(44.9)	(52.3)	(65.6)	(192.1)
Adjusted free cash flow	563.6	477.6	(418.8)	(38.2)	21.1	659.6	223.7
EVE's free cash flow	(20.7)	(62.5)	(19.8)	(27.5)	(22.9)	(24.4)	(94.6)
Adjusted free cash flow w/o EVE	584.3	540.1	(399.0)	(10.7)	44.0	684.0	318.3

(*) Net of financial investments: 4Q22 108.4, 2022 (181.3), 1Q23 320.6, 2Q23 (105.0), 3Q23 (206.7), 4Q23 (31.8) and 2023 (22.9)

(1) Derived from unaudited financial information.

(2) Derived from unaudited financial information.

CAPEX

Net additions to total PP&E were US\$87.3 million in 4Q23, versus US\$47.8 million in 4Q22. Of the quarterly total, CAPEX amounted to US\$59.6 million, while additions of pool program spare parts reached US\$30.3 million, and were partially offset by US\$2.6 million of PP&E sales proceeds. The sequential increase in PP&E is related to growth in services training, maintenance and Executive Aviation. In 2023, the company invested a total of US\$219.4 million in net additions to PP&E and US\$194.6 million in R&D without EVE. In 3Q23, EVE development costs began to be capitalized as intangible assets as the program reached sufficient maturity.

in millions of U.S.dollars							
	(1) 4Q22	(2) 2022	(1) 1Q23	(1) 2Q23	(1) 3Q23	(1) 4Q23	(2) 2023
CAPEX	31.0	66.1	17.3	24.7	30.2	59.6	131.8
Contracted CAPEX (Included in CAPEX)	0.2	0.5	0.1	0.2	0.2	1.0	1.5
Additions of Pool programs spare parts	21.2	70.1	24.4	23.9	28.3	30.3	106.9
PP&E	52.2	136.2	41.7	48.6	58.5	89.9	238.7
Proceeds from sale of PP&E	(4.4)	(5.4)	(0.3)	(13.1)	(3.3)	(2.6)	(19.3)
Net Additions to PP&E	47.8	130.8	41.4	35.5	55.2	87.3	219.4

(1) Derived from unaudited financial information.

(2) Derived from audited financial information.

in millions of U.S.dollars							
	(1) 4Q22	(2) 2022	(1) 1Q23	(1) 2Q23	(1) 3Q23	(1) 4Q23	(2) 2023
Additions to intangible (Net of contributions from suppliers)	43.8	119.8	29.3	44.9	52.3	65.6	192.1
Research	38.7	110.0	31.8	23.8	17.0	17.7	90.3
R&D	82.5	229.8	61.1	68.7	69.3	83.3	282.4
Additions to intangible EVE	-	-	-	-	16.8	25.5	42.3
Research EVE*	19.7	53.7	21.0	13.2	7.9	3.4	45.5
R&D w/o EVE	62.8	176.1	40.1	55.5	44.6	54.4	194.6

(1) Derived from unaudited financial information.

(2) Derived from audited financial information.



WORKING CAPITAL

Work-in-progress inventory decreased US\$417.1 million qoq because of the greater number of 4Q23 deliveries, which was partially mitigated by growing contract liabilities (PDPs and deferred revenue), and supported solid cash flow generation towards year-end.

in millions of U.S.dollars

SELECT BALANCE SHEET DATA	(2) 2022	(1) 3Q23	(2) 2023
Trade accounts receivable	202.9	266.3	217.6
Contract assets	506.1	572.3	511.5
Customer and commercial financing	101.2	41.0	62.8
Inventories	2,329.0	3,053.1	2,636.0
Property, plant and equipment	1,649.2	1,709.2	1,770.7
Intangible	2,246.5	2,304.1	2,331.0
Trade accounts payable	739.5	881.6	787.0
Trade accounts payable - Supplier finance	27.5	37.1	37.6
Contract liabilities	1,964.0	2,382.9	2,540.9
Total shareholders' equity	2,824.4	2,795.6	3,039.3

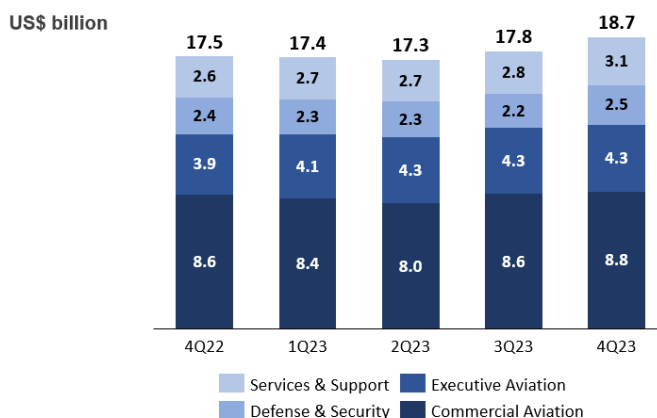
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TOTAL BACKLOG

The company's backlog rose by US\$1.2 billion yoy and reached a US\$18.7 billion total in 2023 - the highest number recorded over the past 6 years. Services & Support were the highlight with a US\$3.1 billion backlog, or US\$400 million higher yoy and the highest level ever recorded. Meanwhile, Executive Aviation ended the year with a book-to-bill in excess of 1.3:1 and a US\$4.3 billion backlog, or US\$400 million higher yoy. In Defense & Security, South Korea was in the spotlight with the victory of the C-390 Millennium. Last, but not least, Commercial Aviation ended the year with a book-to-bill in excess of 1.1:1.

Embraer delivered 75 jets in 4Q23, with 49 executive jets (30 light and 19 medium), 25 commercial jets and 1 military C-390. In 2023, Embraer supplied 181 aircraft, an increase of 13% yoy when the company delivered 160 units. The company continues to face supply chain delays which have negatively impacted 2023 deliveries.



EXECUTIVE JETS



EMBR
B3 LISTED NM

ERJ
LISTED
NYSE

Executive Aviation delivered 30 light and 19 medium jets, totaling 49 aircraft in 4Q23 and 115 in 2023, an increase of 13% compared to the same period in 2022, when 102 jets were delivered.

DELIVERIES	3Q23	4Q22	4Q23	2022	2023
Executive Aviation	28	50	49	102	115
Light Jets	19	33	30	66	74
Medium Jets	9	17	19	36	41

The business unit continued its positive sales momentum with sustained demand across its entire product portfolio and strong customer acceptance in both retail and fleet markets. The Phenom 300 was the most delivered light jet for the 12th consecutive year and the most delivered twin-jet for the 4th consecutive year.

Embraer announced a Praetor 600, equipped with the capabilities to undertake a wide range of flight inspection tasks, was delivered to South Korea's Flight Inspection Services Center. This is the first Praetor 600 in the country.

DEFENSE & SECURITY

In Asia, South Korea announced Embraer's C-390 Millennium as the winner of the Large Transport Aircraft (LTA) II public tender to provide new military transport aircraft. The country is the C-390 Millennium's 7th customer and the 1st in the region. The contract includes an undisclosed number of aircraft, as well as a services & support package that includes training, ground support equipment and spare parts.

In the Middle East, the MoU between Embraer and SAMI is geared towards expanding the operational footprint of both companies in the Kingdom of Saudi Arabia, with a focus on promoting the capabilities of the C-390 Millennium aircraft and delivering support to the kingdom's Ministry of Defense. SAMI and Embraer will work to establish several capabilities in the country including maintenance, aircraft final assembly, mission system integration and training activities.

In Europe, Embraer and the Netherlands Industries for Defence & Security (NIDV) signed a Memorandum of Understanding (MoU) with the aim of jointly exploring opportunities in line with the Netherlands Defense Industry Strategy, with a primary focus on the C-390 Millennium and the A-29N Super Tucano.

Finally, in October, the 1st KC-390 Millennium of the Portuguese Air Force (FAP) entered service. The aircraft includes standard NATO (North Atlantic Treaty Organization) equipment, and since then it has demonstrated the same exceptional level of productivity as recorded by the Brazilian Air Force's fleet.

COMMERCIAL AVIATION

Embraer delivered 25 commercial jets in 4Q23, and 64 aircraft in 2023, or 12% higher than in the previous year.

DELIVERIES	3Q23	4Q22	4Q23	2022	2023
Commercial Aviation	15	30	25	57	64
E175	6	14	7	35	25
E190	-	3	-	3	-
E190-E2	-	1	1	1	1
E195-E2	9	12	17	18	38

In North America, Porter Airlines exercised its purchase rights to place a firm order for 25 Embraer E195-E2 passenger jets, which added to its 50 existing firm orders. Porter will use the new aircraft to extend its award-winning service to destinations throughout the continent. The deal, valued at US\$2.1 billion at list price, entered our backlog in 4Q23, and increased the airline's firm orders with Embraer to 75 aircraft, with 25 purchase rights remaining.

In Asia, Embraer's E190-E2 and E195-E2 attained type certification from the Civil Aviation Authority of Singapore (CAAS). The aircraft are the world's quietest and most fuel-efficient single-aisle aircraft. Scoot, the low-cost subsidiary of Singapore Airlines, should begin to operate the E190-E2 in 2024.

Last, but not least, in Europe, the E195-E2 received certification for Steep Approach into London City Airport from EASA (European Aviation Safety Agency). This achievement is a significant development, which allows airlines to operate the E195-E2 at London City Airport (LCY), known for its challenging approach and short runway. Together with the E190-E2, which received Steep Approach certification in 2021, both members of the E2 family are now approved for operations from LCY.

SERVICES & SUPPORT

Services & Support reached a significant milestone in the Commercial Aviation segment in 4Q23 with the advancement of the program to convert passenger aircraft to freighters, which marked the beginning of a new phase with the unveiling of the new livery and the start of ground testing.

The business unit continued to accelerate its expansion and it has doubled the capacity for executive jet maintenance services in the United States. The expansion will support the continuous growth of its customer base through the addition of 3 Executive Aviation Maintenance, Repair, and Overhaul (MRO) facilities in Dallas Love Field, TX, Cleveland, OH, and Sanford, FL.

Embraer-CAE Training Services (ECTS) announced a strategic expansion of its training capacity with the introduction of 2 Phenom 300 flight simulators. The main objective of our joint venture remains to meet the growing demand for executive jet training in the North American and European markets, and reinforces our commitment to our Executive Aviation customers.

EMBRAER S.A.
CONSOLIDATED STATEMENTS OF INCOME
(in millions of U.S.dollars, except earnings per share)

	(1) Three months ended on 31 Dec, 2022 31 Dec, 2023		(2) Twelve Months Ended 31 Dec, 2022 31 Dec, 2023	
Revenue	1,991.6	1,975.1	4,540.4	5,268.5
Cost of sales and services	(1,610.8)	(1,635.6)	(3,628.2)	(4,358.9)
Gross profit	380.8	339.5	912.2	909.6
Operating Income (expense)				
Administrative	(58.2)	(52.1)	(184.9)	(204.9)
Selling	(80.4)	(91.0)	(274.4)	(314.7)
Expected credit losses over financial assets and contract assets	(15.5)	1.7	(17.4)	10.2
Research	(38.7)	(17.7)	(110.0)	(90.3)
Other operating income (expense), net	(47.1)	27.0	(444.5)	(5.6)
Equity in income (losses) of associates	0.9	1.6	8.5	10.2
Operating profit (loss) before financial income	141.8	209.0	(110.5)	314.5
Financial income	55.8	28.7	121.9	128.6
Financial expenses	(57.5)	(71.6)	(245.4)	(321.9)
Foreign exchange gain (loss), net	(40.7)	1.4	28.2	(0.5)
Profit (loss) before taxes on income	99.4	167.5	(205.8)	120.7
Income tax expense	(76.3)	31.3	2.3	43.6
Profit (loss) for the period	23.1	198.8	(203.5)	164.3
Attributable to:				
Owners of Embraer	22.9	192.6	(185.4)	164.0
Non-controlling interests	0.2	6.2	(18.1)	0.3
Weighted average number of shares (in thousands)				
Basic	734.6	734.6	734.6	734.6
Diluted	734.6	734.6	734.6	734.6
Earnings (losses) per share				
Basic	0.0312	0.2622	(0.2524)	0.2233
Diluted	0.0312	0.2622	(0.2524)	0.2233
Earnings (losses) per share - ADS basic (US\$)	0.1247	1.0487	(1.0095)	0.8930
Earnings (losses) per share - ADS diluted (US\$)	0.1247	1.0487	(1.0095)	0.8930

(1) Derived from unaudited financial statements.

(2) Derived from audited financial statements.



EMBRAER S.A.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in millions of U.S.dollars)

	(1)		(2)	
	Three Months Ended		Twelve Months Ended	
	31 Dec, 2022	31 Dec, 2023	31 Dec, 2022	31 Dec, 2023
Operating activities				
Net income (loss) for the period	23.1	198.8	(203.5)	164.3
Adjustment to net income for items not affecting cash				
Depreciation and amortization expenses	73.5	84.2	210.3	241.7
Realization of government grants	-	-	(0.5)	-
Realization of contribution from suppliers	(11.4)	(12.4)	(21.1)	(29.8)
(Reversal) losses due to reduction in the recoverable value of inventories	(10.4)	(0.9)	(16.5)	(4.8)
EVEX Transaction	14.0	-	239.2	-
Adjustment to fair value - Financial Assets	(0.7)	2.8	(1.7)	(0.4)
Losses on fixed assets disposal	25.9	(27.6)	41.1	(29.3)
Expect credit losses (reversal) and receivables written-off	14.4	(1.7)	17.4	(10.2)
Income tax and social contribution	34.1	(31.3)	(87.5)	(43.6)
Accrued interest	38.7	48.2	201.0	189.7
Interest on marketable securities, net	(3.2)	(2.6)	(9.8)	(7.0)
Equity in associates gains and losses	(0.9)	(1.6)	(8.5)	(10.2)
Foreign exchange gain (loss), net	43.5	15.3	(24.8)	7.1
Gain and loss on equity interest	-	1.2	(1.4)	5.9
Other provisions	18.3	13.3	38.7	(7.3)
Non-controlling interest	(0.2)	-	18.1	-
Other	0.5	1.2	2.9	5.0
Changes in assets				
Financial investments	(108.4)	31.8	181.3	22.9
Derivative financial instruments	(60.6)	(27.6)	(5.6)	21.2
Collateralized accounts receivable and accounts receivable	21.4	41.8	(1.1)	(4.6)
Contract assets	128.4	62.9	75.2	(4.6)
Customer and commercial financing	(77.8)	(24.2)	(87.5)	6.6
Inventories	375.2	420.1	(294.3)	(287.1)
Other assets	65.1	(35.7)	10.4	(112.4)
Changes in liabilities				
Trade accounts payable and Trade accounts payable - Supplier finance	(20.6)	(96.2)	257.6	50.2
Other payables	60.3	7.9	(3.5)	72.1
Contract liabilities	(17.2)	157.7	450.8	576.8
Taxes and payroll charges payable	(13.6)	24.5	39.1	98.6
Financial guarantees	0.1	-	(15.7)	(3.0)
Unearned income	(3.0)	(1.5)	(15.0)	2.8
Interest paid	(26.4)	(11.1)	(183.7)	(172.8)
Income tax and social contribution paid	(35.3)	(34.2)	(50.1)	(120.8)
Net cash generated (used) by operating activities	546.8	803.1	751.3	617.0
Investing activities				
Proceeds from sale of property, plant and equipment	4.4	2.6	5.4	19.3
Acquisition of property, plant and equipment	(52.2)	(89.9)	(136.2)	(238.7)
Additions to intangible assets	(43.8)	(65.6)	(119.8)	(192.1)
Additions investments in subsidiaries and affiliates	-	(6.1)	(0.4)	(24.0)
Sales of investments	-	41.2	158.2	41.2
Investments measured at amortized cost	0.7	2.7	(17.6)	1.4
Loans	-	(60.5)	-	(60.5)
Dividends Received	(0.1)	-	0.9	5.8
Net cash generated (used) in investing activities	(91.0)	(175.6)	(109.5)	(447.6)
Financing activities				
Repayment of borrowings	(10.8)	(65.6)	(961.8)	(2,331.9)
Proceeds from borrowings	74.7	53.7	145.4	2,000.7
Dividends and interest on own capital	-	(13.4)	-	(13.4)
Proceeds from stock options exercised	-	9.5	-	9.5
Receipt in the offering of shares of subsidiary	-	-	207.0	-
Cost of offering controlled shares	-	-	(47.9)	-
Lease Payments	(2.9)	(3.6)	(11.9)	(13.6)
Net cash generated (used) by financing activities	61.0	(19.4)	(669.2)	(348.7)
Increase (decrease) in cash and cash equivalents	516.8	608.1	(27.4)	(179.3)
Effects of exchange rate changes on cash and cash equivalents	(0.6)	(5.7)	4.4	(10.0)
Cash and cash equivalents at the beginning of the period	1,299.4	1,023.9	1,838.6	1,815.6
Cash and cash equivalents at the end of the period	1,815.6	1,626.3	1,815.6	1,626.3
Included in cash and cash equivalents per the statements of financial position	1,816.9	1,626.3	1,816.9	1,629.1
Included the balance in Loans and financing - overdraft balance	(1.3)	(2.8)	(1.3)	(2.8)

(1) Derived from unaudited financial statements.

(2) Derived from audited financial statements

EMBRAER S.A.
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
(in millions of U.S. dollars)

ASSETS	(2) As of December 31, 2022	(2) As of December 31, 2023
Current		
Cash and cash equivalents	1,816.9	1,629.2
Financial investments	494.4	521.7
Trade accounts receivable	202.9	217.6
Derivative financial instruments	5.4	17.5
Customer and commercial financing	50.8	8.4
Contract assets	505.4	509.1
Inventories	2,329.0	2,636.0
Income tax and social contribution	105.5	203.0
Other assets	246.3	312.9
	5,756.6	6,055.4
Non-Current		
Financial investments	170.0	170.0
Contract assets	0.7	2.4
Derivative financial instruments	5.7	0.0
Customer and commercial financing	50.4	54.4
Trade accounts receivable	2.3	3.4
Deferred income tax and social contribution	48.1	137.7
Other assets	135.2	141.3
	412.4	509.2
Investments	12.3	28.2
Property, plant and equipment	1,649.2	1,770.7
Intangible assets	2,246.5	2,331.0
Right of use assets	65.1	88.0
	3,973.1	4,217.9
TOTAL ASSETS	10,142.1	10,782.5

(2) Derived from audited financial information.

EMBRAER S.A.
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
(in millions of U.S. dollars)

LIABILITIES	(2) As of December 31, 2022	(2) As of December 31, 2023
Current		
Trade accounts payable	739.5	787.0
Trade accounts payable - Supplier finance	27.5	37.6
Lease liabilities	12.0	13.8
Loans and financing	308.5	127.1
Other payables	319.9	332.3
Contract liabilities	1,469.0	1,919.0
Derivative financial instruments	57.4	85.7
Taxes and payroll charges payable	47.2	42.6
Income tax and social contribution	107.2	195.6
Unearned income	2.6	10.2
Provision	126.4	114.7
	3,217.2	3,665.6
Non-current		
Lease liabilities	59.0	82.2
Loans and financing	2,894.7	2,759.3
Other payables	51.1	55.4
Contract liabilities	495.0	621.9
Derivative financial instruments	40.1	39.5
Taxes and payroll charges payable	13.2	18.3
Income tax and social contribution	4.0	5.1
Deferred income tax and social contribution	370.6	304.7
Unearned income	22.6	17.7
Provision	150.2	173.5
	4,100.5	4,077.6
TOTAL LIABILITIES	7,317.7	7,743.2
Shareholders' equity		
Capital	1,551.6	1,551.6
Treasury shares	(28.2)	(28.2)
Revenue reserves	1,116.1	1,280.1
Share-based remuneration	40.3	44.8
Accumulated other comprehensive loss	(189.6)	(152.7)
Results from transactions with non controlling shareholders	77.4	90.9
Non-controlling interests	256.8	252.8
Total Shareholders' equity	2,824.4	3,039.3
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	10,142.1	10,782.5

(2) Derived from audited financial information.



RECONCILIATION OF IFRS AND "NON-GAAP" INFORMATION

We define **free cash flow** as operating cash flow less Additions to property, plant and equipment, Additions to intangible assets, Financial investments and Other assets. Free cash flow is not an accounting measure under IFRS. Free cash flow is presented because it is used internally as a measure for the evaluation of certain aspects of our business. The company also believes some investors find it to be a useful tool for measuring Embraer's cash position. Free cash flow should not be considered as a measure of the company's liquidity or as a measure of its cash flow as reported under IFRS. In addition, free cash flow should not be interpreted as a measure of residual cash flow available to the company for discretionary expenditures, since the company may have mandatory debt service requirements or other nondiscretionary expenditures that are not deducted from this measure. Other companies in the industry may calculate free cash flow differently from Embraer for purposes of their earnings releases, which thus limits its usefulness for comparison between Embraer and other companies in the industry.

in millions of U.S.dollars			
EBITDA RECONCILIATION	(1)	(2)	(2)
LTM** (IFRS)	3Q23	2022	2023
Net Income (loss) attributable to Embraer	(5.7)	(185.4)	164.0
Noncontrolling interest	(5.7)	(18.1)	0.3
Income tax income (expense)	64.0	(2.3)	(43.6)
Financial income (expense), net	152.1	123.5	193.3
Foreign exchange gain (loss), net	42.6	(28.2)	0.5
Depreciation and amortization	202.2	188.7	211.9
EBITDA LTM	449.5	78.2	526.4

(1) Derived from unaudited financial information.

(2) Derived from audited financial information.

** Last Twelve Months

EBITDA LTM represents earnings before interest, taxation, depreciation, and amortization accumulated over a period of the last 12 months. It is not a financial measure of the company's financial performance under IFRS. EBIT, as mentioned in this press release, refers to earnings before interest and taxes, and for the purpose of reporting is the same as reported on the Income Statement as Operating Profit before Financial Income.

in millions of U.S.dollars					
EBITDA RECONCILIATION	(1)	(1)	(1)	(2)	(2)
	3Q23	4Q22	4Q23	2022	2023
Net income (loss) attributable to Embraer	61.0	22.9	192.6	(185.4)	164.0
Noncontrolling interest	3.3	0.2	6.2	(18.1)	0.3
Income tax (expense) income	(7.1)	76.3	(31.3)	(2.3)	(43.6)
Financial income, net	20.6	1.7	42.9	123.5	193.3
Foreign exchange gain (loss), net	6.6	40.7	(1.4)	(28.2)	0.5
Depreciation and amortization	49.2	62.1	71.8	188.7	211.9
EBITDA	133.6	203.9	280.8	78.2	526.4
EBITDA margin	10.4%	10.2%	14.2%	1.7%	10.0%

(1) Derived from unaudited financial information.

(2) Derived from audited financial information.

EBIT and EBITDA are presented because they are used internally as measures to evaluate certain aspects of the business. The company also believes some investors find them to be useful tools for measuring a company's financial performance. EBIT and EBITDA should not be considered as alternatives to, in isolation from, or as substitutes for, analysis of the company's financial condition or results of operations, as reported under IFRS. Other companies in the industry may calculate EBIT and EBITDA differently from Embraer for the purpose of their earnings releases, which limits EBIT and EBITDA's usefulness as comparative measures.

Adjusted EBIT and Adjusted EBITDA are non-GAAP measures, and both exclude the impact of several non-recurring items, as described in the tables below.

in millions of U.S.dollars							
ADJUSTED EBIT RECONCILIATION	(1)	(2)	(1)	(1)	(1)	(1)	(2)
	4Q22	2022	1Q23	2Q23	3Q23	4Q23	2023
Operating profit (loss) before financial income (EBIT)	141.8	(110.5)	(52.1)	73.2	84.4	209.0	314.5
Mark to market of Republic shares	(0.7)	(1.7)	(3.6)	2.0	(1.6)	(1.2)	(4.4)
Assets held for sale	-	5.9	-	-	-	(36.6)	(36.6)
Expenses related to EVE's Business	22.0	218.3	23.6	25.2	17.3	10.4	76.5
EVE Warrants	3.1	158.2	0.5	(0.5)	-	-	-
Adjusted EBIT	166.2	270.3	(31.6)	99.9	100.1	181.7	350.0
Adjusted EBIT margin %	8.3%	6.0%	-4.4%	7.7%	7.8%	9.2%	6.6%

(1) Derived from unaudited financial information.

(2) Derived from audited financial information.



in millions of U.S.dollars							
ADJUSTED EBITDA RECONCILIATION	(1) 4Q22	(2) 2022	(1) 1Q23	(1) 2Q23	(1) 3Q23	(1) 4Q23	(2) 2023
EBITDA	203.9	78.2	(10.2)	122.2	133.6	280.8	526.4
Mark to market of Republic shares	(0.7)	(1.7)	(3.6)	2.0	(1.6)	(1.2)	(4.4)
Assets held for sale	-	5.9	-	-	-	(36.6)	(36.6)
Expenses related to EVE's Business	22.0	218.3	23.6	25.2	17.3	10.4	76.5
EVE Warrants	3.1	158.2	0.5	(0.5)	-	-	-
Adjusted EBITDA	228.2	458.9	10.3	148.9	149.3	253.5	561.9
Adjusted EBITDA margin %	11.5%	10.1%	1.4%	11.5%	11.6%	12.8%	10.7%

(1) Derived from unaudited financial information.

(2) Derived from audited financial information.

Adjusted net income is a non-GAAP measure, calculated by adding Net Income attributable to Embraer Shareholders plus Deferred Income tax and social contribution for the period, as well as removing the impact of non-recurring items. Furthermore, under IFRS, for purposes of the calculation of Embraer's Income Tax benefits (expenses), the company is required to record taxes resulting from gains or losses due to the impact of the changes in the Brazilian real to the US dollar exchange rate over non-monetary assets (primarily Inventories, Intangibles, and PP&E). It is important to note taxes which results from gains or losses over non-monetary assets are considered deferred taxes and are accounted for in the company's consolidated Cash Flow statement, under Deferred income tax and social contribution.

in millions of U.S.dollars							
ADJUSTED NET INCOME (LOSS) RECONCILIATION	(1) 4Q22	(2) 2022	(1) 1Q23	(1) 2Q23	(1) 3Q23	(1) 4Q23	(2) 2023
Net Income (loss) attributable to Embraer	22.9	(185.4)	(70.8)	(18.8)	61.0	192.6	164.0
Net change in deferred income tax & social contribution	34.1	(87.6)	(43.1)	0.9	(17.3)	(93.1)	(152.6)
Assets held for sale	-	3.9	-	-	-	(24.1)	(24.1)
Mark to market of Republic shares	(0.5)	(1.1)	(2.4)	1.3	(1.1)	(0.8)	(3.0)
Expenses related to EVE's Business including Financial Result	21.1	213.4	20.5	22.2	14.5	8.4	65.6
EVE Warrants including Financial Result	(34.4)	95.3	6.9	52.3	(24.2)	(5.4)	29.6
Adjusted net income (Loss)	43.2	38.5	(88.9)	57.9	33.0	77.6	79.5
Adjusted net margin	2.2%	0.8%	-12.4%	4.5%	2.6%	3.9%	1.5%

(1) Derived from unaudited financial information.

(2) Derived from audited financial information.

RATIOS BASED ON "NON-GAAP" INFORMATION

CERTAIN FINANCIAL RATIOS	(2) 2022	(1) 3Q23	(2) 2023
Total debt to EBITDA (i)	41.0	6.4	5.5
Net debt to EBITDA (ii)	9.2	2.5	1.1
Net debt w/o EVE to Adjusted EBITDA (iii)	2.3	2.5	1.4
Total debt to capitalization (iv)	0.5	0.5	0.5
LTM EBITDA to financial expense (gross) (v)	0.4	2.4	2.7
LTM EBITDA (vi)	78.2	449.5	526.4
LTM Interest and commissions on loans (vii)	182.5	187.2	193.1
Adjusted LTM EBITDA w/o EVE (viii)	458.9	536.8	561.9

(1) Derived from unaudited financial information.

(2) Derived from audited financial information.

- (i) Total debt represents short and long-term loans and financing including EVE (USD billion).
- (ii) Net debt represents cash and cash equivalents, plus financial investments, minus short and long-term loans and financing.
- (iii) Net debt w/o EVE represents cash and cash equivalents, plus financial investments and intercompany loan receivable, minus short and long-term loans, less EVE's Net debt.
- (iv) Total capitalization represents short and long-term loans and financing, plus shareholders equity (USD billion).
- (v) Financial expense (gross) includes only interest and commissions on loans.
- (vi) The table at the end of this release sets forth the reconciliation of Net income to EBITDA, calculated on the basis of financial information prepared with IFRS data, for the indicated periods (USD million).
- (vii) Interest expense (gross) includes only interest and commissions on loans, which are included in Interest income (expense), net presented in the Company's consolidated Income Statement (USD million).
- (viii) The table at the end of this release sets forth the reconciliation of Net income to Adjusted EBITDA, calculated on the basis of financial information prepared with IFRS data, for the indicated periods (USD million).

INVESTOR RELATIONS



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CONFERENCE CALL INFORMATION

Embraer will host a conference call to present its 4Q23 Results on:

Monday, Mar 18, 2024

ENGLISH: 08:00 AM (NY Time) / 9:00 AM (SP Time).

Click here to access the webcast link https://us02web.zoom.us/webinar/register/WN_vXB9c8HeTWymXwYCcMfSpA#/registration

To participate by phone call:

U.S.: Dial in +1 689 278 1000 or +1 719 359 4580 or +1 929 205 6099

Brazil: +55 11 4632 2236 or +55 11 4632 2237 or +55 21 3958 7888

English call id: 873 8323 1534

PORTUGUESE: 09:00 AM (NY Time) / 10:00 AM (SP Time).

Click here to access the webcast link https://us02web.zoom.us/webinar/register/WN_eV14N4SUSISy71hDU1BCAw#/registration

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Brazil: +55 11 4632 2236 or +55 11 4632 2237 or +55 21 3958 7888

Portuguese call id: 899 2864 0795

We recommend you join 15 minutes in advance.

ABOUT EMBRAER

A global aerospace company headquartered in Brazil, Embraer has businesses in Commercial and Executive Aviation, Defense & Security and Agricultural Aviation. The company designs, develops, manufactures and markets aircraft and systems, providing after-sales service and support to customers.

Since it was founded in 1969, Embraer has delivered more than 8,000 aircraft. On average, every 10 seconds an aircraft manufactured by Embraer takes off somewhere in the world, transporting more than 145 million passengers a year.

Embraer is the main manufacturer of commercial jets with up to 150 seats and the main exporter of high value-added goods in Brazil. The company maintains industrial units, offices, service centers and parts distribution, among other activities, in the Americas, Africa, Asia and Europe.

This document may contain projections, statements and estimates regarding circumstances or events yet to take place. Those projections and estimates are based largely on current expectations, forecasts of future events and financial trends that affect Embraer's businesses. Those estimates are subject to risks, uncertainties and suppositions that include, among others: general economic, political and trade conditions in Brazil and in those markets where Embraer does business; expectations of industry trends; the Company's investment plans; its capacity to develop and deliver products on the dates previously agreed upon, and existing and future governmental regulations. The words "believe", "may", "is able", "will be able", "intend", "continue", "anticipate", "expect" and other similar terms are intended to identify potentialities. Embraer does not undertake any obligation to publish updates nor to revise any estimates due to new information, future events or any other facts. In view of the inherent risks and uncertainties, such estimates, events and circumstances may not take place. The actual results may therefore differ substantially from those previously published as Embraer expectations.

This document contains non-gaap financial information, to facilitate investors to reconcile Embraer's financial information in GAAP standards to Embraer's IFRS.